

## JOHN MOFFATT

“...I tell my clients that the greatest compliment they can pay me is to refer me to their friends and families.

*John Moffatt*

When people need heart surgery, seldom do they turn in the yellow pages to “heart surgeon” and pick the one that has the lowest price. There is usually a process of asking around, getting referrals and re-searching to find the one doctor that best fits your personality and skill need.

Because of the vast number of loan choices available, you should choose a loan officer that will customize a loan to fit your needs. Many loan officers pick the loan that make them the most money; but I promise to pick a loan that works best *for you*. I promise my clients that I will always choose the loan that best fits their needs. By making that promise, you can rest assured that I’m working for you.

As a member of Source Mortgage, I have access to many residential and commercial lenders to best fit your financial need. When you become a client, I’ll take the time to get to know you, in order to apply the correct lending scenario. You’ll never find a hidden fee, and I always disclose every penny I make. That is my promise to you. I strive for relationships, not “one-time” loans! I choose to ask my clients for their referrals, because I want to continue working with you, and those you know. I will do my best to become a trusted advisor, friend, and a person who you will want to refer to your friends and family members.

**SOURCE**  
MORTGAGE, INC

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Commercial Residential Investment



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